



*Attached - Vancouver Westside
1st Qtr - Jan to Mar 2007*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	238	227	95%	11	5%	-\$3,910	99%	35	145
\$300,000	\$399,999	543	510	94%	33	6%	-\$4,446	99%	34	147
\$400,000	\$499,999	367	330	90%	37	10%	-\$6,611	99%	36	152
\$500,000	\$599,999	201	168	84%	33	16%	-\$7,995	99%	37	135
\$600,000	\$749,999	180	158	88%	22	12%	-\$11,262	98%	41	146
\$750,000	\$999,999	136	106	78%	30	22%	-\$17,306	98%	42	150
\$1,000,000	\$1,249,999	43	36	84%	7	16%	-\$28,039	98%	54	152
\$1,250,000	\$10,000,000	84	70	83%	14	17%	-\$93,724	91%	66	193
Totals		1792	1605	87%	187	13%	-\$21,662	97%	43	153

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*Attached - Vancouver Westside
2nd Qtr - Apr to Jun 2007*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	258	248	96%	10	4%	\$17	100%	30	153
\$300,000	\$399,999	600	575	96%	25	4%	-\$1,959	99%	24	142
\$400,000	\$499,999	436	410	94%	26	6%	-\$2,602	99%	30	150
\$500,000	\$599,999	259	227	88%	32	12%	-\$5,025	99%	29	141
\$600,000	\$749,999	238	206	87%	32	13%	-\$8,354	99%	34	144
\$750,000	\$999,999	197	168	85%	29	15%	-\$8,419	99%	33	153
\$1,000,000	\$1,249,999	80	64	80%	16	20%	-\$28,981	98%	31	148
\$1,250,000	\$10,000,000	118	82	69%	36	31%	-\$54,753	88%	39	159
Totals		2186	1980	87%	206	13%	-\$13,760	98%	31	149

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*Attached - Vancouver Westside
3rd Qtr - Jul to Sep 2007*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	180	170	94%	10	6%	-\$1,452	99%	27	134
\$300,000	\$399,999	498	465	93%	33	7%	-\$1,161	100%	23	129
\$400,000	\$499,999	365	332	91%	33	9%	-\$3,661	99%	28	137
\$500,000	\$599,999	231	194	84%	37	16%	-\$7,004	99%	28	137
\$600,000	\$749,999	204	172	84%	32	16%	-\$6,531	99%	31	135
\$750,000	\$999,999	203	157	77%	46	23%	-\$10,424	99%	31	136
\$1,000,000	\$1,249,999	65	54	83%	11	17%	-\$23,039	98%	37	144
\$1,250,000	\$10,000,000	119	76	64%	43	36%	-\$86,167	95%	34	133
Totals		1865	1620	84%	245	16%	-\$17,430	98%	30	136

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*Attached - Vancouver Westside
4th Qtr - Oct to Dec 2007*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	118	99	84%	19	16%	-\$2,537	99%	25	136
\$300,000	\$399,999	357	309	87%	48	13%	-\$1,862	99%	20	142
\$400,000	\$499,999	311	262	84%	49	16%	-\$6,680	98%	25	133
\$500,000	\$599,999	214	179	84%	35	16%	-\$6,130	99%	35	140
\$600,000	\$749,999	187	143	76%	44	24%	-\$10,692	98%	34	143
\$750,000	\$999,999	168	117	70%	51	30%	-\$13,337	98%	30	135
\$1,000,000	\$1,249,999	62	41	66%	21	34%	-\$30,714	97%	24	139
\$1,250,000	\$10,000,000	123	67	54%	56	46%	-\$94,503	96%	34	152
Totals		1540	1217	76%	323	24%	-\$20,807	98%	28	140

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Jan to Dec 2007*

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\$0	\$299,999	794	744	94%	50	6%	-\$1,857	99%	30	144
\$300,000	\$399,999	1998	1859	93%	139	7%	-\$2,426	99%	26	140
\$400,000	\$499,999	1479	1334	90%	145	10%	-\$4,658	99%	30	144
\$500,000	\$599,999	905	768	85%	137	15%	-\$6,432	99%	32	138
\$600,000	\$749,999	809	679	84%	130	16%	-\$9,061	99%	35	142
\$750,000	\$999,999	704	548	78%	156	22%	-\$11,763	99%	33	143
\$1,000,000	\$1,249,999	250	195	78%	55	22%	-\$27,526	98%	35	146
\$1,250,000	\$10,000,000	444	295	66%	149	34%	-\$81,121	92%	41	157
Totals		7383	6422	84%	961	16%	-\$18,105	98%	33	144

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