



*Attached - Vancouver Westside
Jan 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	29	27	93%	2	7%	-\$3,941	98%	30	156
\$300,000	\$399,999	110	104	95%	6	5%	-\$3,490	99%	31	162
\$400,000	\$499,999	108	102	94%	6	6%	-\$5,961	99%	28	156
\$500,000	\$599,999	52	40	77%	12	23%	-\$7,708	98%	41	144
\$600,000	\$749,999	49	40	82%	9	18%	-\$8,353	99%	42	144
\$750,000	\$999,999	35	28	80%	7	20%	-\$14,264	97%	61	171
\$1,000,000	\$1,249,999	19	14	74%	5	26%	-\$41,621	96%	42	157
\$1,250,000	\$10,000,000	27	16	59%	11	41%	-\$169,994	100%	44	173
Totals		429	371	82%	58	18%	-\$31,916	98%	40	158

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*Attached - Vancouver Westside
Feb 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	50	45	90%	5	10%	-\$4,527	98%	19	123
\$300,000	\$399,999	139	131	94%	8	6%	-\$2,128	100%	21	147
\$400,000	\$499,999	101	95	94%	6	6%	-\$4,328	99%	29	145
\$500,000	\$599,999	67	64	96%	3	4%	-\$7,119	98%	25	147
\$600,000	\$749,999	49	46	94%	3	6%	-\$9,573	99%	34	136
\$750,000	\$999,999	66	61	92%	5	8%	-\$20,290	98%	40	151
\$1,000,000	\$1,249,999	18	13	72%	5	28%	-\$33,625	95%	30	143
\$1,250,000	\$10,000,000	38	26	68%	12	32%	-\$81,058	88%	41	170
Totals		528	481	88%	47	12%	-\$20,331	97%	30	145

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*Attached - Vancouver Westside
Mar 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	31	31	100%	0	0%	-\$2,142	99%	23	148
\$300,000	\$399,999	137	129	94%	8	6%	-\$2,289	99%	27	153
\$400,000	\$499,999	126	114	90%	12	10%	-\$5,681	99%	26	135
\$500,000	\$599,999	73	64	88%	9	12%	-\$7,747	98%	26	151
\$600,000	\$749,999	69	53	77%	16	23%	-\$12,163	99%	24	159
\$750,000	\$999,999	75	64	85%	11	15%	-\$13,144	99%	27	143
\$1,000,000	\$1,249,999	23	21	91%	2	9%	-\$29,833	98%	29	147
\$1,250,000	\$10,000,000	36	24	67%	12	33%	-\$117,075	96%	38	187
Totals		570	500	87%	70	13%	-\$23,759	98%	28	153

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*Attached - Vancouver Westside
Apr 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	19	17	89%	2	11%	-\$3,659	98%	27	153
\$300,000	\$399,999	86	75	87%	11	13%	-\$3,137	99%	20	138
\$400,000	\$499,999	79	68	86%	11	14%	-\$6,362	98%	26	142
\$500,000	\$599,999	43	35	81%	8	19%	-\$10,085	98%	25	147
\$600,000	\$749,999	36	22	61%	14	39%	-\$12,687	99%	20	128
\$750,000	\$999,999	38	33	87%	5	13%	-\$14,045	99%	44	135
\$1,000,000	\$1,249,999	12	6	50%	6	50%	-\$20,667	98%	19	151
\$1,250,000	\$10,000,000	19	9	47%	10	53%	-\$80,644	75%	20	178
Totals		332	265	74%	67	26%	-\$18,911	95%	25	147

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*Attached - Vancouver Westside
May 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	23	21	91%	2	9%	-\$4,885	98%	26	139
\$300,000	\$399,999	72	62	86%	10	14%	-\$5,480	98%	23	140
\$400,000	\$499,999	66	49	74%	17	26%	-\$10,585	97%	28	128
\$500,000	\$599,999	36	25	69%	11	31%	-\$12,536	97%	24	133
\$600,000	\$749,999	34	23	68%	11	32%	-\$11,713	98%	20	137
\$750,000	\$999,999	29	12	41%	17	59%	-\$21,967	97%	16	128
\$1,000,000	\$1,249,999	8	6	75%	2	25%	-\$79,667	94%	49	156
\$1,250,000	\$10,000,000	37	20	54%	17	46%	-\$117,934	102%	27	143
Totals		305	218	70%	87	30%	-\$33,096	98%	27	138

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*Attached - Vancouver Westside
Jun 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	28	20	71%	8	29%	-\$6,675	101%	27	140
\$300,000	\$399,999	71	57	80%	14	20%	-\$7,876	98%	26	121
\$400,000	\$499,999	68	46	68%	22	32%	-\$11,882	98%	23	128
\$500,000	\$599,999	41	31	76%	10	24%	-\$7,453	98%	24	132
\$600,000	\$749,999	20	9	45%	11	55%	-\$17,989	98%	22	148
\$750,000	\$999,999	43	17	40%	26	60%	-\$21,582	100%	14	129
\$1,000,000	\$1,249,999	10	4	40%	6	60%	-\$34,500	94%	42	121
\$1,250,000	\$10,000,000	31	11	35%	20	65%	-\$78,796	89%	30	136
Totals		312	195	57%	117	43%	-\$23,344	97%	26	132

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*Attached - Vancouver Westside
Jul 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	37	24	65%	13	35%	-\$7,241	97%	25	189
\$300,000	\$399,999	100	82	82%	18	18%	-\$8,030	98%	27	127
\$400,000	\$499,999	108	67	62%	41	38%	-\$10,809	98%	29	116
\$500,000	\$599,999	59	35	59%	24	41%	-\$14,617	97%	18	123
\$600,000	\$749,999	64	36	56%	28	44%	-\$21,317	96%	28	134
\$750,000	\$999,999	64	29	45%	35	55%	-\$26,225	97%	21	133
\$1,000,000	\$1,249,999	27	13	48%	14	52%	-\$73,062	94%	30	126
\$1,250,000	\$10,000,000	35	9	26%	26	74%	-\$158,600	120%	18	143
Totals		494	295	55%	199	45%	-\$39,988	100%	24	136

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*Attached - Vancouver Westside
Aug 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	25	21	84%	4	16%	-\$8,704	96%	43	145
\$300,000	\$399,999	111	77	69%	34	31%	-\$10,667	96%	30	134
\$400,000	\$499,999	90	53	59%	37	41%	-\$14,112	96%	30	130
\$500,000	\$599,999	72	39	54%	33	46%	-\$21,375	96%	27	130
\$600,000	\$749,999	50	12	24%	38	76%	-\$22,417	96%	9	128
\$750,000	\$999,999	59	21	36%	38	64%	-\$28,052	98%	12	119
\$1,000,000	\$1,249,999	17	7	41%	10	59%	-\$53,916	95%	33	124
\$1,250,000	\$10,000,000	40	17	43%	23	58%	-\$98,876	88%	23	142
Totals		464	247	51%	217	49%	-\$32,265	95%	26	132

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*Attached - Vancouver Westside
Sep 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	41	28	68%	13	32%	-\$10,996	95%	37	139
\$300,000	\$399,999	114	71	62%	43	38%	-\$10,179	97%	33	133
\$400,000	\$499,999	110	52	47%	58	53%	-\$17,571	96%	23	129
\$500,000	\$599,999	80	40	50%	40	50%	-\$20,767	96%	22	119
\$600,000	\$749,999	58	19	33%	39	67%	-\$26,147	96%	14	124
\$750,000	\$999,999	68	20	29%	48	71%	-\$32,056	92%	16	116
\$1,000,000	\$1,249,999	22	11	50%	11	50%	-\$90,573	92%	29	141
\$1,250,000	\$10,000,000	48	13	27%	35	73%	-\$225,908	93%	14	144
Totals		541	254	46%	287	54%	-\$54,275	95%	23	131

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*Attached - Vancouver Westside
Oct 2008*

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\$0	\$299,999	33	17	52%	16	48%	-\$10,946	100%	25	141
\$300,000	\$399,999	89	51	57%	38	43%	-\$15,421	94%	25	134
\$400,000	\$499,999	85	36	42%	49	58%	-\$20,105	94%	25	138
\$500,000	\$599,999	63	14	22%	49	78%	-\$31,368	94%	11	129
\$600,000	\$749,999	54	14	26%	40	74%	-\$40,057	95%	11	134
\$750,000	\$999,999	52	14	27%	38	73%	-\$50,421	93%	17	125
\$1,000,000	\$1,249,999	13	2	15%	11	85%	-\$111,500	91%	8	102
\$1,250,000	\$10,000,000	36	10	28%	26	72%	-\$149,920	80%	13	159
Totals		425	158	34%	267	66%	-\$53,717	93%	17	133

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*Attached - Vancouver Westside
Nov 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	31	26	84%	5	16%	-\$12,418	95%	40	137
\$300,000	\$399,999	89	50	56%	39	44%	-\$18,818	95%	29	132
\$400,000	\$499,999	72	36	50%	36	50%	-\$22,449	96%	21	120
\$500,000	\$599,999	46	15	33%	31	67%	-\$23,026	97%	16	129
\$600,000	\$749,999	49	17	35%	32	65%	-\$43,638	94%	28	128
\$750,000	\$999,999	36	10	28%	26	72%	-\$57,180	94%	15	125
\$1,000,000	\$1,249,999	21	7	33%	14	67%	-\$102,143	90%	12	154
\$1,250,000	\$10,000,000	24	5	21%	19	79%	-\$241,800	82%	18	151
Totals		368	166	42%	202	58%	-\$65,184	93%	22	134

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*Attached - Vancouver Westside
Dec 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	55	10	18%	45	82%	-\$11,630	90%	10	135
\$300,000	\$399,999	151	40	26%	111	74%	-\$16,348	95%	18	140
\$400,000	\$499,999	137	21	15%	116	85%	-\$24,442	94%	10	140
\$500,000	\$599,999	103	14	14%	89	86%	-\$28,493	95%	7	144
\$600,000	\$749,999	103	12	12%	91	88%	-\$54,042	93%	10	163
\$750,000	\$999,999	101	9	9%	92	91%	-\$59,616	93%	5	150
\$1,000,000	\$1,249,999	39	2	5%	37	95%	-\$90,000	84%	5	149
\$1,250,000	\$10,000,000	70	6	9%	64	91%	-\$75,333	81%	7	174
Totals		759	114	13%	645	87%	-\$44,988	91%	9	149

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*Attached - Vancouver Westside
1st Quarter - Jan to Mar 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	110	103	94%	7	6%	-\$3,655	98%	23	139
\$300,000	\$399,999	386	364	94%	22	6%	-\$2,574	99%	26	154
\$400,000	\$499,999	335	311	93%	24	7%	-\$5,360	99%	27	145
\$500,000	\$599,999	192	168	88%	24	13%	-\$7,498	98%	30	147
\$600,000	\$749,999	167	139	83%	28	17%	-\$10,209	99%	32	148
\$750,000	\$999,999	176	153	87%	23	13%	-\$16,198	98%	39	151
\$1,000,000	\$1,249,999	60	48	80%	12	20%	-\$34,298	97%	33	149
\$1,250,000	\$10,000,000	101	66	65%	35	35%	-\$115,715	94%	41	177
Totals		1527	1352	85%	175	15%	-\$24,439	98%	31	151

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*Attached - Vancouver Westside
2nd Qtr - Apr 1 to Jun 30 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	70	58	83%	12	17%	-\$5,143	99%	27	143
\$300,000	\$399,999	229	194	85%	35	15%	-\$5,278	98%	23	133
\$400,000	\$499,999	213	163	77%	50	23%	-\$9,190	98%	26	133
\$500,000	\$599,999	120	91	76%	29	24%	-\$9,862	98%	24	138
\$600,000	\$749,999	90	54	60%	36	40%	-\$13,156	98%	20	136
\$750,000	\$999,999	110	62	56%	48	44%	-\$17,645	98%	25	131
\$1,000,000	\$1,249,999	30	16	53%	14	47%	-\$46,250	96%	35	142
\$1,250,000	\$10,000,000	87	40	46%	47	54%	-\$98,781	91%	27	148
Totals		949	678	67%	271	33%	-\$25,663	97%	26	138

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*Attached - Vancouver Westside
3rd Qtr - Jul 1 to Sep 30 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	104	74	71%	30	29%	-\$9,094	96%	34	159
\$300,000	\$399,999	335	240	72%	95	28%	-\$9,922	97%	31	131
\$400,000	\$499,999	311	175	56%	136	44%	-\$13,670	97%	28	125
\$500,000	\$599,999	216	119	55%	97	45%	-\$19,593	96%	23	125
\$600,000	\$749,999	174	69	40%	105	60%	-\$23,378	96%	18	129
\$750,000	\$999,999	191	70	37%	121	63%	-\$28,439	96%	16	123
\$1,000,000	\$1,249,999	66	31	47%	35	53%	-\$74,952	93%	30	130
\$1,250,000	\$10,000,000	126	41	33%	85	67%	-\$155,929	96%	19	146
Totals		1523	819	51%	704	49%	-\$41,872	96%	25	134

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*Attached - Vancouver Westside
4th Qtr - Oct 1st to Dec 31st 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	120	54	45%	66	55%	-\$11,818	95%	23	138
\$300,000	\$399,999	330	142	43%	188	57%	-\$16,874	95%	23	136
\$400,000	\$499,999	295	94	32%	201	68%	-\$21,927	95%	17	135
\$500,000	\$599,999	212	43	20%	169	80%	-\$27,522	96%	10	136
\$600,000	\$749,999	206	43	21%	163	79%	-\$45,376	94%	14	147
\$750,000	\$999,999	189	33	17%	156	83%	-\$54,977	94%	10	138
\$1,000,000	\$1,249,999	73	11	15%	62	85%	-\$101,636	89%	8	142
\$1,250,000	\$10,000,000	130	21	16%	109	84%	-\$150,486	79%	11	166
Totals		1555	441	26%	1114	74%	-\$53,827	92%	14	142

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*Attached - Vancouver Westside
Jan to Dec 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$0	\$299,999	446	331	74%	115	26%	-\$6,472	97%	26	144
\$300,000	\$399,999	1437	1085	76%	352	24%	-\$6,856	98%	26	139
\$400,000	\$499,999	1317	891	68%	426	32%	-\$9,442	98%	25	135
\$500,000	\$599,999	854	515	60%	339	40%	-\$12,762	98%	22	135
\$600,000	\$749,999	775	415	54%	360	46%	-\$16,621	98%	22	139
\$750,000	\$999,999	765	397	52%	368	48%	-\$21,930	97%	22	135
\$1,000,000	\$1,249,999	258	129	50%	129	50%	-\$46,700	95%	25	139
\$1,250,000	\$10,000,000	479	194	41%	285	59%	-\$113,288	92%	23	158
Totals		6331	3957	59%	2374	41%	-\$29,259	97%	24	140

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