



*Detached Houses - Vancouver Westside  
Jan 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$700,000	\$799,999	4	4	100%	0	0%	-\$18,725	98%	52	143
\$800,000	\$999,999	11	10	91%	1	9%	\$21,700	102%	22	139
\$1,000,000	\$1,499,999	40	36	90%	4	10%	\$669	100%	37	153
\$1,500,000	\$1,749,999	14	9	64%	5	36%	-\$8,989	99%	8	135
\$1,750,000	\$1,999,999	16	13	81%	3	19%	-\$46,962	98%	29	140
\$2,000,000	\$2,999,999	15	12	80%	3	20%	-\$119,617	95%	75	183
\$3,000,000	\$15,000,000	13	10	77%	3	23%	-\$385,400	82%	106	259
<b><i>Totals</i></b>		<b><i>113</i></b>	<b><i>94</i></b>	<b><i>83%</i></b>	<b><i>19</i></b>	<b><i>17%</i></b>	<b><i>-\$79,618</i></b>	<b><i>96%</i></b>	<b><i>47</i></b>	<b><i>165</i></b>

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*Detached Houses - Vancouver Westside  
Feb 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$700,000	\$799,999	3	3	100%	0	0%	-\$4,667	99%	11	198
\$800,000	\$999,999	11	11	100%	0	0%	-\$2,845	100%	24	114
\$1,000,000	\$1,499,999	52	46	88%	6	12%	-\$10,024	99%	27	128
\$1,500,000	\$1,749,999	26	25	96%	1	4%	-\$2,548	100%	26	152
\$1,750,000	\$1,999,999	24	23	96%	1	4%	-\$46,715	98%	23	136
\$2,000,000	\$2,999,999	22	20	91%	2	9%	-\$86,740	96%	29	147
\$3,000,000	\$15,000,000	10	8	80%	2	20%	-\$208,625	95%	37	185
<b><i>Totals</i></b>		<b><i>148</i></b>	<b><i>136</i></b>	<b><i>93%</i></b>	<b><i>12</i></b>	<b><i>7%</i></b>	<b><i>-\$51,738</i></b>	<b><i>98%</i></b>	<b><i>25</i></b>	<b><i>151</i></b>

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*Detached Houses - Vancouver Westside  
Mar 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$700,000	\$799,999	1	1	100%	0	0%	\$143,000	119%	10	158
\$800,000	\$999,999	11	9	82%	2	18%	\$28,889	104%	11	122
\$1,000,000	\$1,499,999	65	61	94%	4	6%	-\$20,200	98%	28	141
\$1,500,000	\$1,749,999	16	16	100%	0	0%	-\$14,526	99%	26	123
\$1,750,000	\$1,999,999	26	23	88%	3	12%	-\$27,739	99%	33	143
\$2,000,000	\$2,999,999	25	23	92%	2	8%	-\$119,780	95%	60	180
\$3,000,000	\$15,000,000	16	9	56%	7	44%	-\$214,444	91%	33	151
<b><i>Totals</i></b>		<b><i>160</i></b>	<b><i>142</i></b>	<b><i>87%</i></b>	<b><i>18</i></b>	<b><i>13%</i></b>	<b><i>-\$32,114</i></b>	<b><i>101%</i></b>	<b><i>29</i></b>	<b><i>146</i></b>

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*Detached Houses - Vancouver Westside  
Apr 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$600,000	\$699,999	1	1	100%	0	0%	-\$16,000	98%	105	230
\$700,000	\$799,999	2	1	50%	1	50%	\$32,000	104%	7	95
\$800,000	\$999,999	9	9	100%	0	0%	-\$9,533	99%	25	122
\$1,000,000	\$1,499,999	54	50	93%	4	7%	-\$4,231	99%	26	129
\$1,500,000	\$1,749,999	28	24	86%	4	14%	-\$25,915	98%	21	123
\$1,750,000	\$1,999,999	21	16	76%	5	24%	-\$60,506	97%	26	119
\$2,000,000	\$2,999,999	22	19	86%	3	14%	-\$125,579	94%	25	160
\$3,000,000	\$15,000,000	10	7	70%	3	30%	-\$135,857	102%	91	179
<b>Totals</b>		<b>147</b>	<b>127</b>	<b>83%</b>	<b>20</b>	<b>17%</b>	<b>-\$43,203</b>	<b>99%</b>	<b>41</b>	<b>145</b>

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*Detached Houses - Vancouver Westside  
May 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$500,000	\$599,999	1	1	100%	0	0%	-\$4,000	99%	90	126
\$600,000	\$699,999	1	1	100%	0	0%	-\$19,000	97%	23	365
\$700,000	\$799,999	1	1	100%	0	0%	-\$4,000	99%	2	364
\$800,000	\$999,999	13	10	77%	3	23%	-\$4,777	100%	21	109
\$1,000,000	\$1,499,999	59	48	81%	11	19%	-\$24,727	97%	22	112
\$1,500,000	\$1,749,999	15	12	80%	3	20%	-\$23,992	98%	20	127
\$1,750,000	\$1,999,999	18	14	78%	4	22%	-\$76,071	96%	28	115
\$2,000,000	\$2,999,999	35	27	77%	8	23%	-\$125,889	96%	29	133
\$3,000,000	\$15,000,000	20	13	65%	7	35%	-\$297,548	85%	54	200
<b>Totals</b>		<b>163</b>	<b>127</b>	<b>84%</b>	<b>36</b>	<b>16%</b>	<b>-\$64,445</b>	<b>96%</b>	<b>32</b>	<b>184</b>

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*Detached Houses - Vancouver Westside  
Jun 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$700,000	\$799,999	4	4	100%	0	0%	-\$20,750	97%	44	137
\$800,000	\$999,999	14	13	93%	1	7%	-\$29,746	97%	31	117
\$1,000,000	\$1,499,999	54	41	76%	13	24%	-\$43,573	96%	26	117
\$1,500,000	\$1,749,999	21	10	48%	11	52%	-\$80,750	95%	27	130
\$1,750,000	\$1,999,999	18	7	39%	11	61%	-\$43,071	97%	8	104
\$2,000,000	\$2,999,999	29	18	62%	11	38%	-\$134,889	94%	29	137
\$3,000,000	\$15,000,000	19	9	47%	10	53%	-\$895,111	91%	46	192
<b>Totals</b>		<b>159</b>	<b>102</b>	<b>66%</b>	<b>57</b>	<b>34%</b>	<b>-\$178,270</b>	<b>95%</b>	<b>30</b>	<b>133</b>

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*Detached Houses - Vancouver Westside  
Jul 2008*

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\$600,000	\$699,999	2	1	50%	1	50%	-\$29,000	96%	17	79
\$800,000	\$999,999	10	7	70%	3	30%	-\$33,105	96%	48	134
\$1,000,000	\$1,499,999	60	30	50%	30	50%	-\$77,228	94%	30	118
\$1,500,000	\$1,749,999	30	16	53%	14	47%	-\$102,406	93%	27	106
\$1,750,000	\$1,999,999	24	6	25%	18	75%	-\$64,333	98%	9	116
\$2,000,000	\$2,999,999	27	10	37%	17	63%	-\$163,200	95%	18	106
\$3,000,000	\$15,000,000	7	4	57%	3	43%	-\$241,550	94%	22	118
<b><i>Totals</i></b>		<b><i>160</i></b>	<b><i>74</i></b>	<b><i>49%</i></b>	<b><i>86</i></b>	<b><i>51%</i></b>	<b><i>-\$101,546</i></b>	<b><i>95%</i></b>	<b><i>24</i></b>	<b><i>111</i></b>

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Aug 2008*

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\$700,000	\$799,999	1	1	100%	0	0%	-\$58,000	93%	141	365
\$800,000	\$999,999	7	2	29%	5	71%	-\$3,450	94%	11	123
\$1,000,000	\$1,499,999	53	16	30%	37	70%	-\$84,538	90%	12	125
\$1,500,000	\$1,749,999	21	7	33%	14	67%	-\$102,571	94%	22	114
\$1,750,000	\$1,999,999	27	10	37%	17	63%	-\$136,858	94%	29	139
\$2,000,000	\$2,999,999	21	8	38%	13	62%	-\$232,188	90%	24	170
\$3,000,000	\$15,000,000	16	3	19%	13	81%	-\$386,000	91%	11	167
<b>Totals</b>		<b>146</b>	<b>47</b>	<b>41%</b>	<b>99</b>	<b>59%</b>	<b>-\$143,372</b>	<b>92%</b>	<b>36</b>	<b>172</b>

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*Detached Houses - Vancouver Westside  
Sep 2008*

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\$700,000	\$799,999	3	1	33%	2	67%	\$11,000	104%	2	133
\$800,000	\$999,999	10	6	60%	4	40%	-\$40,367	94%	28	158
\$1,000,000	\$1,499,999	59	21	36%	38	64%	-\$88,248	92%	18	128
\$1,500,000	\$1,749,999	18	3	17%	15	83%	-\$93,333	99%	11	116
\$1,750,000	\$1,999,999	13	6	46%	7	54%	-\$108,667	94%	29	125
\$2,000,000	\$2,999,999	18	3	17%	15	83%	-\$229,333	88%	13	118
\$3,000,000	\$15,000,000	9	4	44%	5	56%	-\$662,000	82%	31	143
<b>Totals</b>		<b>130</b>	<b>44</b>	<b>36%</b>	<b>86</b>	<b>64%</b>	<b>-\$172,993</b>	<b>93%</b>	<b>19</b>	<b>132</b>

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*Detached Houses - Vancouver Westside  
Oct 2008*

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\$600,000	\$699,999	1	1	100%	0	0%	-\$159,000	74%	16	181
\$700,000	\$799,999	3	2	67%	1	33%	\$1,000	97%	34	130
\$800,000	\$999,999	9	4	44%	5	56%	-\$39,750	95%	15	130
\$1,000,000	\$1,499,999	37	15	41%	22	59%	-\$99,980	92%	29	134
\$1,500,000	\$1,749,999	14	2	14%	12	86%	-\$92,500	97%	13	101
\$1,750,000	\$1,999,999	12	3	25%	9	75%	-\$153,000	93%	20	123
\$2,000,000	\$2,999,999	16	5	31%	11	69%	-\$287,000	90%	31	140
\$3,000,000	\$15,000,000	10	5	50%	5	50%	-\$468,000	84%	60	181
<b>Totals</b>		<b>102</b>	<b>37</b>	<b>47%</b>	<b>65</b>	<b>53%</b>	<b>-\$162,279</b>	<b>90%</b>	<b>27</b>	<b>140</b>

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*Detached Houses - Vancouver Westside  
Nov 2008*

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\$800,000	\$999,999	11	5	45%	6	55%	-\$77,800	89%	46	124
\$1,000,000	\$1,499,999	40	12	30%	28	70%	-\$84,617	92%	21	115
\$1,500,000	\$1,749,999	13	3	23%	10	77%	-\$112,000	92%	16	112
\$1,750,000	\$1,999,999	17	6	35%	11	65%	-\$214,370	89%	19	127
\$2,000,000	\$2,999,999	21	6	29%	15	71%	-\$401,500	78%	25	131
\$3,000,000	\$15,000,000	9	2	22%	7	78%	-\$600,000	78%	21	152
<b><i>Totals</i></b>		<b><i>111</i></b>	<b><i>34</i></b>	<b><i>31%</i></b>	<b><i>77</i></b>	<b><i>69%</i></b>	<b><i>-\$248,381</i></b>	<b><i>86%</i></b>	<b><i>25</i></b>	<b><i>127</i></b>

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Dec 2008*

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\$500,000	\$599,999	2	1	50%	1	50%	-\$29,000	97%	4	196
\$600,000	\$699,999	3	1	33%	2	67%	-\$17,000	99%	12	155
\$700,000	\$799,999	7	4	57%	3	43%	-\$24,844	95%	33	196
\$800,000	\$999,999	31	7	23%	24	77%	-\$65,543	89%	16	146
\$1,000,000	\$1,499,999	87	12	14%	75	86%	-\$182,151	90%	10	159
\$1,500,000	\$1,749,999	37	2	5%	35	95%	-\$89,500	94%	3	171
\$1,750,000	\$1,999,999	31	4	13%	27	87%	-\$135,500	90%	13	170
\$2,000,000	\$2,999,999	37	5	14%	32	86%	-\$252,960	94%	8	171
\$3,000,000	\$15,000,000	27	8	30%	19	70%	-\$668,500	76%	32	207
<b>Totals</b>		<b>262</b>	<b>44</b>	<b>26%</b>	<b>218</b>	<b>74%</b>	<b>-\$162,778</b>	<b>92%</b>	<b>14</b>	<b>175</b>

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*Detached Houses - Vancouver Westside  
1st Qtr - Jan 1st to Mar 31st 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$700,000	\$799,999	8	8	100%	0	0%	\$6,763	101%	31	166
\$800,000	\$999,999	33	30	91%	3	9%	\$14,857	102%	19	125
\$1,000,000	\$1,499,999	157	143	91%	14	9%	-\$11,673	99%	30	140
\$1,500,000	\$1,749,999	56	50	89%	6	11%	-\$7,540	100%	22	139
\$1,750,000	\$1,999,999	66	59	89%	7	11%	-\$39,372	98%	28	140
\$2,000,000	\$2,999,999	62	55	89%	7	11%	-\$107,730	95%	53	169
\$3,000,000	\$15,000,000	39	27	69%	12	31%	-\$276,037	88%	58	196
<b><i>Totals</i></b>		<b><i>421</i></b>	<b><i>372</i></b>	<b><i>88%</i></b>	<b><i>49</i></b>	<b><i>12%</i></b>	<b><i>-\$60,105</i></b>	<b><i>97%</i></b>	<b><i>34</i></b>	<b><i>153</i></b>

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*Detached Houses - Vancouver Westside  
2nd Qtr - Apr 1st to Jun 30th 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$500,000	\$599,999	1	1	100%	0	0%	-\$4,000	99%	90	126
\$600,000	\$699,999	2	2	100%	0	0%	-\$17,500	97%	64	298
\$700,000	\$799,999	7	6	86%	1	14%	-\$9,167	98%	27	157
\$800,000	\$999,999	36	32	89%	4	11%	-\$16,258	98%	26	115
\$1,000,000	\$1,499,999	167	139	83%	28	17%	-\$22,913	98%	25	119
\$1,500,000	\$1,749,999	64	46	72%	18	28%	-\$37,334	98%	23	126
\$1,750,000	\$1,999,999	57	37	65%	20	35%	-\$63,097	97%	21	113
\$2,000,000	\$2,999,999	86	64	74%	22	26%	-\$128,328	95%	28	141
\$3,000,000	\$15,000,000	49	29	59%	20	41%	-\$443,970	91%	58	193
<b>Totals</b>		<b>469</b>	<b>356</b>	<b>81%</b>	<b>113</b>	<b>19%</b>	<b>-\$82,507</b>	<b>97%</b>	<b>40</b>	<b>154</b>

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*Detached Houses - Vancouver Westside  
3rd Qtr - Jul 1st to Sep 30th 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$600,000	\$699,999	3	1	33%	2	67%	-\$29,000	96%	11	74
\$700,000	\$799,999	6	2	33%	4	67%	-\$23,500	98%	24	160
\$800,000	\$999,999	28	16	57%	12	43%	-\$30,052	95%	30	141
\$1,000,000	\$1,499,999	173	67	39%	106	61%	-\$82,427	92%	20	124
\$1,500,000	\$1,749,999	69	26	38%	43	62%	-\$101,404	94%	21	111
\$1,750,000	\$1,999,999	65	23	35%	42	65%	-\$113,547	95%	23	128
\$2,000,000	\$2,999,999	66	21	32%	45	68%	-\$198,929	92%	18	130
\$3,000,000	\$15,000,000	32	11	34%	21	66%	-\$433,836	86%	19	150
<b>Totals</b>		<b>442</b>	<b>167</b>	<b>38%</b>	<b>275</b>	<b>62%</b>	<b>-\$126,587</b>	<b>94%</b>	<b>21</b>	<b>127</b>

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*Detached Houses - Vancouver Westside  
4th Qtr - Oct 1st to Dec 31st 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$500,000	\$599,999	2	1	50%	1	50%	-\$29,000	97%	4	196
\$600,000	\$699,999	7	2	29%	5	71%	-\$88,000	83%	8	151
\$700,000	\$799,999	11	6	55%	5	45%	-\$16,229	96%	30	178
\$800,000	\$999,999	53	16	30%	37	70%	-\$62,925	90%	21	138
\$1,000,000	\$1,499,999	180	39	22%	141	78%	-\$120,536	91%	15	144
\$1,500,000	\$1,749,999	70	8	11%	62	89%	-\$136,000	91%	9	150
\$1,750,000	\$1,999,999	65	13	20%	52	80%	-\$175,940	90%	15	147
\$2,000,000	\$2,999,999	92	17	18%	75	82%	-\$308,753	86%	17	154
\$3,000,000	\$15,000,000	49	16	33%	33	67%	-\$632,375	77%	34	188
<b>Totals</b>		<b>529</b>	<b>118</b>	<b>30%</b>	<b>411</b>	<b>70%</b>	<b>-\$174,418</b>	<b>89%</b>	<b>17</b>	<b>161</b>

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*Detached Houses - Vancouver Westside  
Jan to Dec 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$500,000	\$599,999	3	2	67%	1	33%	-\$16,500	99%	32	172
\$600,000	\$699,999	12	5	42%	7	58%	-\$48,000	91%	18	156
\$700,000	\$799,999	32	22	69%	10	31%	-\$6,603	98%	29	167
\$800,000	\$999,999	154	98	64%	56	36%	-\$18,238	97%	25	132
\$1,000,000	\$1,499,999	679	389	57%	290	43%	-\$39,303	96%	22	132
\$1,500,000	\$1,749,999	261	132	51%	129	49%	-\$46,529	97%	19	131
\$1,750,000	\$1,999,999	254	133	52%	121	48%	-\$72,078	96%	22	133
\$2,000,000	\$2,999,999	307	158	51%	149	49%	-\$146,547	94%	27	149
\$3,000,000	\$15,000,000	170	84	49%	86	51%	-\$428,754	87%	43	184
<b>Totals</b>		<b>1872</b>	<b>1023</b>	<b>56%</b>	<b>849</b>	<b>44%</b>	<b>-\$91,395</b>	<b>95%</b>	<b>26</b>	<b>151</b>

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